



EMMERSON PLC

Khemisset Multi-mineral Process Transformational Enhancement to Khemisset Project

February 2024

KHEMISSET PROJECT AT A GLANCE

- New potash project producing over 0.7mtpa MOP over 19 year mine life
- Well-situated with excellent infrastructure, 195km from deep-water port
- Africa's first source of MOP in 25 years set to meet the demands of the world's fastest-growing population
- JORC Resource of 537Mt @ 9.24% K₂O and strong exploration potential
- Original design shows robust economics innovative new process adds significant value
- New sustainable process (KMP) eliminates deep-well injection and reduces process water consumption by up to 60% (total water by 50%)
- KMP will produce new slow-release fertiliser products well-situated for burgeoning African market as well as MOP



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KHEMISSET MULTI-MINERAL PROCESS (KMP) – A TRANSFORMATIONAL DEVELOPMENT

- Scoping Study complete for a transformational enhancement to the Khemisset Project
- KMP involves the treatment of magnesium and iron-rich brines to create struvite and vivianite and byproducts of salt and ammonium chloride, before recycling the brine
- Struvite and vivianite are high-value, slow-release fertilisers which command a premium price, likely to be well-suited to African market
- Significant environmental benefits
 - Eliminates need for Deep Well Injection (DWI) completely
 - Reduces water consumption by 50%
 - Slow-release fertilisers combat phosphate run-off and reduce application rates for farmers
 - Increases potash recovery from 85% to 91%
- Minimal changes required to plant design net capex reduced by US\$14m
- Economics substantially enhanced increases NPV₈ from US\$1.0bn to US\$2.2bn and IRR from 26% to 40%
- KMP is patent protected as a breakthrough discovery this novel process is applicable to other carnallitic and rinneitic potash deposits and has potential to generate a licencing revenue stream



KMP PROCESS – SIMPLE CHANGES TO PROCESS WITH MAJOR BENEFITS

- Khemisset potash ore is a mix of three types – sylvite (pure KCl), carnallite (includes Mg), and rinneite (includes Fe)
- KMP separates carnallite and rinneite ores to create two discrete brines
- Struvite then extracted from Mg-rich brines, and vivianite from the Fe-rich brines, by addition of phosphate (DAP) and ammonia
- Potash and salt recovered from the clean brines, which are then recycled



Recycling process reduces project water consumption by 50%, eliminates need for DWI completely

CONSIDERABLE ENVIRONMENTAL BENEFITS

- KMP initially developed as an alternative to DWI
- KMP eliminates DWI by recycling brine rather than disposing of it as waste
- It thus reduces water consumption by 50% and process water by 60% compared with the 2020 FS - major improvement in context of water issues in Morocco
- Struvite and vivianite have environmental advantages by being slow-release fertilisers
 - Reduced phosphate run-off into rivers/streams, avoiding eutrophication and damaging algal blooms
 - Low solubility allows less frequent application by farmers
- New fertiliser products enhance Morocco's position as a fertiliser hub and a key player in global food security

Water consumption





A COMPELLING FINANCIALS PROPOSITION

- KPIs from 2020 Feasibility Study updated for cost inflation and design changes / optimisations
- Impact of KMP on economics was modelled based on these updated financials to allow a like-for-like comparison with the Original Design
- Cost inflation has increased capex/opex, while MOP price assumptions are currently in line with those in 2020
- Original Design remains attractive US\$258m EBITDA, US\$1.0bn NPV₈, 26% IRR
- KMP unlocks significantly improved returns US\$440m EBITDA, US\$2.2bn NPV₈, and 40% IRR

	2020	2023 Revised Updates	
	Feasibility Study	Original Design	With KMP
Mine life	19 years	19 years	19 years
Ore extraction rate	6 mtpa	6 mtpa	6 mtpa
MOP price	US\$412/t	US\$412/t	US\$412/t
Struvite price	-	-	US\$500/t
Vivianite price	-	-	US\$299/t
Potash (MOP) production	733 ktpa	733 ktpa	782 ktpa
Struvite production	-	-	748 ktpa
Vivianite production	-	-	134 ktpa
MOP cash cost FOB Casablanca	US\$147/t	US\$164/t	US\$156/t
MOP cash cost CFR Brazil	US\$157/t	US\$177/t	US\$169/t
Сарех	US\$411m	US\$539m	US\$525m
Payback	2.5 years	3.5 years	2.5 years
Average annual EBITDA LOM	US\$286m	US\$258m	US\$440m
After-tax NPV ₈ (nominal)	US\$1.4bn	US\$1.0bn	US\$2.2bn
After-tax IRR (nominal)	40%	26%	40%

KMP & UN SDGs

KMP improvements align the project more closely with the United Nations **Sustainable Development Goals (SDGs)**



Creates employment in a developing province in Morocco



Strengthens African **food security** with fertiliser production in Morocco



Reduces process water consumption by 60%



Uses predominantly **renewable sources of** electricity



Introduces a **new, innovative concept** that could be adopted in Morocco and beyond



Eliminates the requirement to dispose of waste brines through DWI and sourcing project water by recycling grey water



Improves the project's carbon footprint and uses recycled water



Converts DWI waste into two slow-release fertiliser products, limiting eutrophication



Frees up excess water for agricultural or other beneficial purposes



Envisages partnerships with community and government agencies for sustainable development



STRUVITE & VIVIANITE - PREMIUM MULTI-NUTRIENT FERTILISERS

STRUVITE



Granulated struvite taken from early tests

- Slow-release fertiliser containing nitrogen and phosphorous (macronutrients) plus magnesium (a micro-nutrient)
 - 5% nitrogen, 28% phosphate, 0% potassium, 16% magnesium (expressed as 5-28-0 + 16Mg).
- Currently manufactured in small quantities 250ktpa but limited by production. (KMP would produce c. 800ktpa)
- Low-solubility offers environmental benefits as well as efficiency of application (lower cost to farmers)
- Struvite commands a premium due to being multi-nutrient fertiliser, as well as environmentally beneficial
- Nutrient base case price of US\$424/t. Current prices in North America are approximately US\$800-1,300/t
- Economic model shows strong profitability at a conservative price of US\$500/t

VIVIANITE



Vivianite sample

- Also slow-release fertiliser, containing phosphates and the micronutrient iron
 - 0% nitrogen, 26% phosphate, 0% potassium, 30% iron (expressed as 0-26-0 + 30Fe).
- Not currently produced in large quantities as a fertiliser but similarities with struvite
- Premium price achievable, however, financials assume a price of US\$299/t, based on the value of the nutrients (phosphates and iron) it contains



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CAPEX – INFLATION INCREASES BUT KMP LOWER

- Capex costs from 2020 revised in light of cost inflation of plant and equipment
- CEPCI process plant index has increased by >30% since 2020
- Design optimisations from Basic Engineering have also been included in updates:
 - Mine access based on 4 declines not 2
 - Water sourcing now from wastewater treatment plant
 - Process plant costs prepared in detail by Barr Engineering
- KMP lowers capex by US\$14m US\$11m of incremental capex in the process plant, offset by removal of US\$25m of DWI capex

US\$'000	2020	2023 Updates	
	Feasibility Study	Original Design	KMP
Mine and mine access	100	133	133
Site development	4	8	8
Processing	153	200	200
Site infrastructure	14	37	37
Tailings facility	8	9	9
DWI Capex	22	25	-
KMP additional plant	-	-	11
Contingency	46	45	45
Subtotal Direct	347	457	443
Support and other	31	39	39
EPCM	33	43	43
Subtotal Indirect	64	82	82
Total	411	539	525

KHEMISSET ATTRACTIVE POSITION ON COST CURVE

- Potash unit costs US\$169/t CFR Brazil for KMP (US\$177/t for Original Design)¹
- Increases since 2020 FS due to power (electricity) and fuel price rises, & design changes (inc selection of safer, dry-stacking option for salt tails)
- Prices as at Nov 2023 electricity prices in Morocco expected to decrease in line with global trends, presenting upside
- KMP process results in increased recoveries (85% to 91%) due to recycling brines
- Khemisset highly competitive on cost curve

 only Russian/Belarus producers lower





Source: Argus Media and company websites

¹ potash costs <u>exclude</u> benefit of new KMP products

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STRUVITE & VIVIANITE BOTH PROFITABLE PRODUCTS

- Struvite and vivianite marginal cost primarily driven by phosphate (DAP) and ammonia used as reagents
- Struvite price of US\$500/t estimated as a premium over nutrient value (c. 18%). Current struvite prices in North America exceed US\$1,000/t (in smaller quantities)
- At Struvite prices of US\$750/t and US\$1,000/t, IRRs increase to 53% and 64% respectively
- Vivianite is currently less commonly used so US\$299/t price forecast is nutrient value only
- Ammonium chloride is produced alongside struvite and vivianite, and can be sold as a fertiliser (among other uses), and is therefore shown as a credit

Unit Margin	MOP	Struvite	Vivianite
Sales price	412	500	299
Production costs	135	1	1
DAP	-	307	301
Ammonia	-	34	33
G&A	3	-	-
NH ₄ Cl credit	-	(55)	(80)
Production cost	138	287	254
Gross product margin	274	213	45
Gross product margin %	67%	43%	15%

Struvite and vivianite offer additional economic value even at conservative pricing assumptions

KMP INCREASES KHEMISSET VALUE BY 120% to US\$2.2bn

- NPV₈ of US\$2.2bn and IRR of 40% using MOP prices of US\$412/t and struvite prices of US\$500/t
- KMP adds US\$1.2bn of NPV₈ compared with the Original Design
- Struvite prices currently attract premium prices over nutrient content
 - US\$750/t -> IRR of 53.1% and NPV₈ of US\$3.6bn
 - US\$1,000/t IRR of 64.1% and NPV₈ of US\$5.1bn
- Project remains attractive at lower MOP prices (NPV₈ US\$1.4bn at US\$300/t)



KMP - IRR Struvite p					ite price U	e price US\$/t			
		400	450	500	550	600	750	1000	
	300	22.4%	26.2%	29.7%	32.8%	35.8%	43.8%	55.4%	
MOD price	325	25.1%	28.7%	32.1%	35.1%	38.0%	45.9%	57.3%	
US\$/t	350	27.8%	31.2%	34.4%	37.4%	40.2%	48.0%	59.3%	
	375	30.4%	33.7%	36.8%	39.7%	42.5%	50.0%	61.2%	
	412	34.2%	37.3%	40.3%	43.1%	45.7%	53.1%	64.1%	
	425	35.5%	38.6%	41.5%	44.2%	46.9%	54.2%	65.1%	
	450	38.0%	41.0%	43.8%	46.5%	49.0%	56.2%	67.0%	

k	KMP - NPV US\$ Struvite price US\$/t								
		_	400	450	500	550	600	750	1000
		300	0.8bn	1.1bn	1.4bn	1.7bn	2.0bn	2.9bn	4.4bn
	MOP price	325	1.0bn	1.3bn	1.6bn	1.9bn	2.2bn	3.0bn	4.5bn
		350	1.1bn	1.4bn	1.7bn	2.0bn	2.3bn	3.2bn	4.7bn
	03970	375	1.3bn	1.6bn	1.9bn	2.2bn	2.5bn	3.4bn	4.9bn
		412	1.6bn	1.9bn	2.2bn	2.5bn	2.7bn	3.6bn	5.1bn
		425	1.7bn	2.0bn	2.2bn	2.5bn	2.8bn	3.7bn	5.2bn
		450	1.8bn	2.1bn	2.4bn	2.7bn	3.0bn	3.9bn	5.4bn

Company	Market Cap (US\$)	P Flagship Project Country		NPV ₈ US\$ Cap-Ex US\$		IRR	Market Cap as % of NPV
Emmerson KMP	26.1m	Khemisset	Morocco	2,200m	525m	40.3%	1.9%
Western Resources	43.8m	Milestone	Canada	163m	110m	20.4%	27%
Gensource Potash	21.6m	Tugaske	Canada	268m	258m	19.5%	11.5%
Highfield	80.2m	Muga	Spain	1,965m	794m	23%	5.5%
Kore Potash	31.4m	Kola	Republic of Congo	1,452m*	2,100m	17.2%	1.5%
Karnalyte Resource	6.3m	Wynyard	Canada	372m*	580m	26.1%	2.5%

*NPV₁₀

Prices correct as at 25 Jan 2024

FURTHER OPPORTUNITIES AVAILABLE TO ADD VALUE

- Update mine plan to incorporate additional mineral recoveries from ore
- Further operational enhancements to KMP under consideration:
 - Using lower-cost phosphate to reduce unit costs
 - Recycle ammonium chloride into plant, reducing ammonia consumption
 - Investigate further Fe/Mg phosphate products
- KMP IP could be transferrable to other carnallite/rinneite potash operations in Morocco and beyond
- Develop capability to upgrade NaCl to industrial salt –additional revenue stream, while reducing surface tailings
- Potential to create own blended fertilisers on site

INNOVATIVE PROCESS ENHANCES PRODUCT OFFERING, ENVIRONMENTAL IMPACT, FINANCIAL OUTCOMES



NEXT STEPS

- Negotiate offtake agreements for new products
- Engage with phosphate and nitrogen suppliers
- Finalise remaining testwork as required (including agronomic trials)
- Optimise and update life of mine plan to incorporate KMP products and efficiencies
- Incorporate results into revised Bankable Feasibility Study
- Secure financing ahead of construction



OVERVIEW

Sustainability & Water

Eliminates disposal of waste brines through DWI

Reduces process water consumption by 60%

Frees up excess water for agricultural or other beneficial purposes

Aligns with Moroccan authorities' water and waste management priorities

Large Value Upside

Increase in Capex offset by removal of DWI Capex of US\$25m

Increases NPV $_8$ from US\$1.0bn to US\$2.2bn, and IRR from 26% to 40%

Allows more efficient mining of resource and processing of ores

Potential to increase reserves and improve mine plan

Option to develop on-site blending

Morocco

Adds potash and additional phosphate products to Morocco nutrient portfolio

Strengthens Morocco's position as agriculture and fertiliser lead in Africa

Creates potential for IP transfer to other operations in Morocco and beyond

Leverages Morocco's phosphate resources

CONTACTS

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EMMERSON PLC



(Share Graph as of 25 Jan 2024)

LISTING AND TRADING

Share price (25 Jan 2024)	2.00 GBP
Market Cap (25 Jan 2024)	US\$26m
52 week low/high (£)	1.18/ 5.95

Shareholder	Number of Ordinary Shares	Percentage of Issued Ordinary Shares
Global Sustainable Minerals	137,770,562	13.4%
Hargreaves Lansdown Nominees Limited Clients	114,894,995	11.2%
Jarvis Investment Management Nominees Limited Clients	98,439,533	9.6%
Interactive Investor Services Nominees Limited Clients	68,496,206	6.7%
Robert Wrixon (Director)	46,233,411	4.5%
Heshin Kim	34,941,511	3.4%
HSDL Nominees Limited Clients	32,406,909	3.2%
AJ Bell Clients	32,141,239	3.1%
Above is the list of key shareholders as at 2 Company	25 January 2024 which ho	ld more than 3% in the
% of shares not in public hands – 19.1% There are nil shares held in treasury		

BOARD & CFO



Graham Clarke – CEO

Highly experienced potash mining executive. During a career spanning 35+ years, Graham has gained extensive experience managing large multi-disciplinary teams for underground fertiliser mines.



Experienced finance professional and chartered accountant with significant corporate experience, particularly in the resource sector. He has held senior management positions for a number of resource companies.



James Kelly - Non-Executive Chairman

A corporate finance, strategy and capital allocation expert with over 20 years experience in the mining and natural resource industry.







Dr. Robert Wrixon – Executive Director

Founder of Moroccan Salts, Rob has 18 years' commercial experience in mining. He is a Director and founding partner of a natural resource PE group and holds a PhD in mineral engineering from the University of California, Berkeley.

Hayden Locke – Director

Mining executive with ~15 years' experience in mining, private equity and investment banking.

Rupert Joy – Non-Executive Director

In a diplomatic career of more than 25 years, Rupert served at diplomatic missions in Yemen, Saudi Arabia, Iraq, Uzbekistan & Morocco. He has over seven years' experience as a diplomat in Morocco, as Deputy Head of Mission at the British Embassy from 2000-03 and as EU Ambassador & Head of the EU Delegation from 2013-17.

MANAGEMENT TEAM CREDENTIALS

Charles Vaughan (Head of Investor Relations)

Charles spend over ten years working in the City with a focus on raising capital for companies developing natural resources projects, mainly from London based institutional investors.

Lahcen Alloubane (General Manager)

• A Moroccan national with a Masters of Business Administration and over 10 years' experience in the mining sector including with Moroccan based tin developer Kasbah Resources.

Haitam Ennadif (Engineering Manager)

• A Moroccan national and passionate senior metallurgist with 12 years experience within the mining sector in roles including Mineral Processing Project Manager with Managem, Process Plant Project Manager with Fluorspar and Development Manager with SSAB across Morocco and North Africa.

Phil Cleggett (Head of Corporate Development)

• A BCom qualified accountant with 12 years' experience in mining and investment banking. Prior to his role at Emmerson PLC, he was Manager of Corporate Development & Strategy at ASX listed potash developer Highfield Resources.

Luke Jarvis (Sales & Marketing Manager)

• A market strategy specialist with over 30 years of experience in senior roles leading to bankable off-take agreements, strategic partnerships and structured finance arrangements for new entrants in the resource sector with organisations such as Salt Lake Potash, Helm Chemicals, Nutrien Inc and Sirius Minerals. Also consulted for organisations such as BHP, ICL, Circum Minerals, Peak Minerals and Highfield Resources.

Jakub Zmuda (Project Manager)

• Holder of an MEng in Geology awarded from the Academy of Metallurgy and Mining in Krakow, Jakub has 20 years experience within the mining sector in roles from Geologist to Project Manager.

Josh Mitchell (Project Control Manager)

• An BA qualified project delivery expert with close to 15 years experience in the development and implementation of project execution strategy on capital projects with values of up to \$4.2B within the mining sector.

Matt Wilmot (Technical Services Manager)

• A BEng qualified mining professional with over 20 years of experience within the development and operation of coal & potash mines. A member of the Association of Camborne School of Mines (ACSM) and one of few holders of a Mine Surveyors certificate awarded from the UK HSE Mining Qualifications Board.

Enrique Sanz (Project Geologist)

• A geologist with 20 years' experience in industrial minerals, primarily evaporite minerals. Formerly project geologist for worldwide exploration with Rio Tinto PLC. Extensive experience in Khemisset Basin and other Triassic – Liassic salt basins of Morocco. Enrique holds a PhD in evaporites.